### 01 CONTACT US!

Let us know you're interest by contacting us by phone, email, or the web. We'll follow-up to make sure that our office is the best fit for your fiduciary needs and to schedule your Initial Consultation.

## 05 PLAN MAINTENANCE

Once the initial scope of work is completed, you agree to keep SBF and your planning up-to-date via periodic follow-ups every three to five years.

5-Step Successor Fiduciary Appointment Planning

# 02 INITIAL CONSULTATION

During our Initial Consultation, we will get to know each other and review your current circumstances, unique needs and goals. If we're a good fit and you want to work with us, we will enter in to a formal engagement and often jump into gathering data.



### 04 WE DO THE REST

(Well, almost). We'll review your existing and/or proposed estate planning documents, asset ownership and other estate planning-related matters, facilitate follow-up communications as needed, and establish your internal file.

#### **03 CLIENT HOMEWORK**

You'll complete a comprehensive questionnaire that ensures we capture complete and pertinent information to your individual circumstances, planning, intent, and wishes. You'll also provide us with a copy of the draft estate planning documents you intend to appoint us in.

R